



entegra
PROCUREMENT SERVICES®
Purchasing That Fits®

Purchasing that fits your needs.

**Purchasing Solutions
that save you money.**

Put our \$3 billion in buying power to work for you.

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PROCUREMENT SERVICES®



Shared Church Services
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Less time. Less money. More purchasing power.

\$3 Billion in Purchasing Power

Entegra is part of a procurement network with more than \$3 billion in annual purchases, serving 11,000 clients in all 50 states. This enables us to impact the cost of goods our clients pay, the quality of the products they purchase and the level of service they receive from supplier partners. Each client receives 100% of the benefits associated with our contracted manufacturer prices with the distributor.

Designed To Fit Your Specific Needs

Cookie cutter programs simply do not fit today's competitive and changing environment. That's why we offer flexibility and creativity in helping our clients meet their specific organizational needs. We're confident that our pricing, combined with great quality, will entice clients to maximize the benefits associated with our program.

Procurement Specialist At Your Service

The more than 100 members of our procurement team have negotiated agreements with over 400 leading manufacturers, providing our clients with access to both brand name and distributor label quality products, competitive pricing and supplier service unsurpassed in the industry. Our relationships with manufacturers, combined with the committed volume we bring to the partnerships, enable us to offer our customers some of the most competitive pricing in the industry.

Commitment To Your Success

The entegra team is thoroughly committed to ensuring that our clients' business needs and objectives are understood—and met. Relying on our extensive resources and expertise, we work together with our clients to establish goals, and develop plans to address immediate and future needs. In the end, we deliver real results—results our clients can hold us accountable for.

■ Manufacturer Partnerships

Our partnerships with manufacturers provide entegra customers with negotiated competitive pricing, quality products and excellent supplier service on over 400 national agreements. Entegra works with our partners ensuring that we meet the unique needs of our clients and, with client input, develop product specifications that help clients achieve their business goals.

■ Competitive Pricing

Our leverage is tied to the 11,000 facilities we provide services to throughout the country and the volume we are able to commit to. We partner with our manufacturers to identify the product mix that best meets our clients' needs. Through this process we standardize our offer committing to volume levels that drive costs down and typically guarantee distribution throughout the country. We have programs in place that continually provide customers with back door cost savings opportunities.

■ Procurement Staff Geared Toward Supplier Management

Entegra is supported by a procurement team of over 100 industry professionals who are considered experts in the categories they manage. Through our strategic sourcing model, our procurement team negotiates on behalf of our customers to ensure we have a portfolio of food and supply products that are high quality, competitively priced, on-trend and supported by excellent supplier service.

■ Performance Interiors

Performance Interiors is our in-house program for purchasing Capital Equipment and is second to none. We offer competitive pricing on thousands of equipment and furnishing products. Our equipment buyers are responsive and will make recommendations to ensure you are getting quality products at competitive pricing. They will negotiate on your behalf based on your facility's needs. All quotes are comprehensive to include estimates on freight and delivery dates.

■ Resources to Enhance Your Business

Insights from entegra....resources designed to help you maximize the entegra Program. Our marketing and product development team strive to educate our customers on the products that provide them with the best overall value in terms of cost and quality. You have access to industry trend information, commodity reports, category specific information and innovative products through resources created and developed by this team.

